



# PT. DUA PILAR SUKSES

DISTRIBUTOR LUBRICANT & GREASE

Jakarta, 18 Oktober 2023

No : 0058/DPS-SP/MNG/10/2023

Hal : Surat Penawaran Harga

Kepada Yth,  
**PT. SCG LIGHTWEIGHT CONCRETE INDONESIA**  
Tel : 021  
Fax : 021  
Up : Bpk. ARFANDI

Dengan Hormat,  
Dengan ini kami PT DUA PILAR SUKSES sebagai Authorized and Exclusive Distributor Of AGIP /ENI For Industry, Marine and Fleet For Indonesia. Bermaksud mengajukan penawaran produk kami sebagai berikut :

PRODUCT AGIP / ENI	PRICE	APLICATION	PACKING
Agip/ Eni Oso ID 68	Rp 5.700.000	Hidrolik	200 Ltr/drum
Agip/ Eni Hydroil GF ID 68	Rp 5.200.000	Hidrolik	200 Ltr/drum
TRION Hydraulic 68	Rp 4.500.000	Hidrolik	200 Ltr/drum

= 28.500/liter

Keterangan :

- ~ Harga belum termasuk PPN 11 %
- ~ Pembayaran 30 hari setelah barang di terima
- ~ Harga Franco JABODETABEK
- ~ Harga dapat berubah sewaktu-waktu

Demikian surat penawaran ini kami sampaikan, besar harapan kami agar menjadi bahan pertimbangan Bapak / Ibu. Atas perhatian dan kerjasamanya yang baik kami ucapkan Terima Kasih.

Hormat Kami,

**Pendi Sidjabat**

PT.DUA PILAR SUKSES

HP / WA : 0813 1811 1078

: 0819 9809 1299



Authorized and Exclusive  
Distributor of Agip / Eni - Euro1 - TRION  
Lubricants for Indonesia

Head Office :

Cipondoh Makmur Blok D1 No.1

Cipondoh-Tangerang 15148

Email : [marketing@2pilarsukses.com](mailto:marketing@2pilarsukses.com)

Cc : [info@2pilarsukses.com](mailto:info@2pilarsukses.com)

Telp : (021) 5547868

Fax : (021) 55752514

Branch :

Bandung

Karawang

Cilegon

Semarang

Surabaya

Kalimantan

HP : 0878. 6178. 2188

HP : 0813. 1876. 2925

	<b>Shell Rimula</b>			-
29	Rimula R4 Extra 15W40	209	Drum	28.630
30	Rimula R2 10W	209	Drum	25.613
31	Rimula R2 30	209	Drum	29.209
32	Rimula R2 40	209	Drum	29.089
	<b>Shell Tellus</b>			-
33	Tellus S2 MX 32	209	Drum	39.701
34	Tellus S2 MX 46	209	Drum	28.800
35	Tellus S2 MX 68	209	Drum	31.417
36	Tellus S2 VX 46	209	Drum	32.042
37	Tellus S2 MX 100	209	Drum	33.741
38	Tellus S3 M 46	209	Drum	38.338
39	Tellus S2 VX 15	209	Drum	32.725
	<b>Shell Corena</b>			-
40	Corena S3 R46	209	Drum	48.827
41	Corena S4 R46	20	PAIL	116.602
42	Corena S3 R68	209	Drum	50.131
	<b>Shell Diala</b>			-
43	Diala S4 ZXI	209	Drum	30.134
	<b>Shell Morlina</b>			-
44	Morlina S2 B 150	209	Drum	25.611
45	Morlina S2 B 320	209	Drum	27.113
	<b>Shell Gadinia</b>			-
46	Gadinia S3 30	209	Drum	34.390
47	Gadinia S3 40	209	Drum	32.631

**Term & Conditions:**

1. Payment Term : TT 30 days after delivery goods
2. Delivery: Jabodetabek area
3. Minimum order quantity (MOQ): 200-KG (Gadus) or 209 L accumulative SKUs per Purchase Order per delivery. Below MOQ will be subjected to additional charge.
4. Price is **not include** VAT & WHT article 22
5. Price will review per 6-months per as volume requirement is **30 KL/ month consolidated ALL SCG sites.**
6. Price include transportation cost

Prepared by,



Nadia Oktavia  
Sales and Marketing Executive

Approved by,



Krittin Kandjanapa  
President Director