



Price Comparison Form

Price Investigation
 Acquisition by Tender

Raw Material
 Supply
 Made to Order

Services
 Other.....

No. PC D2437

No.	Description	Quantity		Last price / Standard Price		PT Fokus Teknindo Indonesia				Last Order				
				As At.....		c/o Mr. Harto		c/o Mr.		c/o Mr.		Supplier:	PT Fokus Teknindo Indonesia	
				Price	Supplier Name	Price	Delivery	Price	Delivery	Price	Delivery	Price	Date	Remarks
1	INVT CHF100A-5R5G/7R5P-4 5.5 kW 3 Phase	1	Unt	Rp7.780.000	PT Fokus Teknindo Indonesia	Rp7.780.000						Rp6.497.000	30/07/2021	
Total				Rp7.780.000										

- Verbal Price Investigation and Documented
- Price Negotiation
- Price investigation and Verbal Offering Price
- Documented price investigation and documented Offering
- Special Acquisition
- Urgently
- Acquire From Specific Source
- Acquire From Affiliate
- Urgently

Reason : Increase price /Direct to Authorize Distributor(INVT)

Require Approval not to Sign Contract Because Good History Supplier

- Lowest Price / Former Price
- Quality
- Delivery
- Monopoly

Prepared by : Diki Setiadi Date: 22-11-2022	Committee of Opening the Price / Price Investigator 	Acknowledge By, Section Manager 	Acknowledge By, Plant Manager
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PURCHASE REQUEST CHECK APPROVAL

ITEM DESCRIPTION

[Download PDF! \(https://iot.slci.co.id/download_PR/1021012750\)](https://iot.slci.co.id/download_PR/1021012750)

PR Number : 1021012750

Total Price : **IDR 5,977,342**

Attachment : [Click here \(https://iot.slci.co.id/assets/lampiranpr/PR_1021012750.JPG\)](https://iot.slci.co.id/assets/lampiranpr/PR_1021012750.JPG)

Details PR

No.	Item	A	Material	Short Text	Quantity	Unit	Delivery Date	Plant	Matl.Group	PGR	Value
1	10		K13A10001	INVT : CHF100A- 5R5G/7R5P- 4 power 5.5 Kw	1	UNT	22.11.2022	PT SLCI	Spare Parts	DBA	5,977,.

Purpose:

[10] For electrical sparepart

Dibuat Oleh,
90401(Yayan Abdul Azis)
2022-11-08 12:02:04

Checked by,
90065(Nur Mustaqim)
Approved at 2022-11-10
08:38:53

Budget Control,
90696(Mukhtar L)
Approved at 2022-11-14
13:40:16

Approved by,
90156(Mochamad
Nugrahaputra)
Approved at 2022-11-18
11:32:31



PT FOKUS TEKNINDO INDONESIA
Ruko Golden Boulevard Blok O No. 7
Jl. Pahlawan Seribu. BSD, Serpong 15321 - INDONESIA
Telp. : (021) 53161336 Hp. : 0818 180509 Fax. : (021) 53161337 eMail : protech@indo.net.id

Date : 21 November 2022
Our ref : FTI/XI/V-7547/HM.

PT. SCG LIGHTWEIGHT CONCRETE INDONESIA
Jl. Surya Tekno Kav I-T1-3 Surya Cipta
Karawang.

Telp : 0267-8610361-2-3
Email : dikisetia@scg.com

Attn : Mr. DIKI

Subject : Quotation for INVT DIGITAL INVERTER.

Dear Sir,

With reference to your inquiry in your factory , We have much pleasure to submit our offer as follows:

1) 1 UNIT INVT DIGITAL INVERTER:
Type : CHF100A-5R5G/7R5P-4
Power : 5,5 kW
Voltage : 3 Phase 380 – 480 Vac
Made in China.

Price/Unit

~~Rp 8.050.000,-~~

Rp. 7.780.000,-

Confirm with Pak. Harto

By phone 21/11

Terms and Condition:

Price : Netto, Excluded VAT 11%, Franco Karawang.
Delivery : Ready Stock Jakarta Prior to Sales.
Payment : 30 Days After Delivery.
Validity : 1 month from date hereof.
Warranty : 1 year back to basic warranty (service & spare parts) from the date of Delivery.

Meanwhile we thank you for your kind cooperation and looking forward to receiving your order soon.

Yours sincerely,


HARTO

PT FOKUS TEKNINDO INDONESIA
SERPONG

Distribution Agreement

THIS DISTRIBUTION AGREEMENT is made on 2021/01/01/SHENZHEN by and between:

- 1) **PT FOKUS TEKNINDO INDONESIA**, a company incorporated in Indonesia having its business office at Ruko Golden Boulevard Blok O No. 7 Jl. Pahlawan Seribu.BSD, Serpong-15321 Indonesia (“hereinafter referred to as **"Distributor"**"); and
- 2) **SHENZHEN INVT ELECTRIC CO., LTD**, a company organized and existing under the laws of the People’s Republic of China with its registered place of business at 501, Building A7, Nanshan Zhiyuan, Changyuan Community, Taoyuan Subdistrict, Nanshan District, Shenzhen China 518055 (“hereinafter referred to as **"INVT"**”).

INVT and **Distributor** hereinafter referred to individually as "a Party" and collectively as "the Parties".

RECITALS

- A) INVT is in the business of the manufacture and sale of industrial automation products;
- B) Distributor is engaged in the business of the distribution and trading of industrial automation products; and
- C) INVT is willing to appoint Distributor, and Distributor is willing to act, as INVT’s distributor for industrial automation products in the Territory (as hereinafter defined) on the terms and conditions set forth herein.

NOW IT IS HEREBY AGREED as follows:

1 INTERPRETATIONS

1.1 In this Agreement, unless the context otherwise requires:

“Confidential Information” Any business, marketing, technical, scientific, financial, cost, price or other information disclosed to Distributor by INVT or any of INVT’s subsidiaries(or parent company) pursuant to or in connection with this Agreement (whether orally or in writing, and whether or not such information is expressly stated to be confidential or marked as such).

“Intellectual Property Rights (IPR)” Any and all rights in any invention, discovery, improvement, utility, model, copyrightable work, industrial design, trademark, trade dress, trade name, trade secret, software, data, know-how or any idea having

- (c) a liquidator, receiver or administrator is appointed over all or substantially all of the assets of the other party; or
 - (d) it or the other party is unable to perform its obligations hereunder for more than sixty (60) days as a result of a Force Majeure.
- 11.3 Early Termination by INVT. INVT may, at INVT's option, terminate this Agreement prior to the Expiration Date by giving written notice to Distributor in the event that:
- (a) Distributor fails to achieve the minimum turnover of the Products set forth in "Schedule 2" hereof;
 - (b) Distributor acquires or is expected to acquire, directly or indirectly, an interest in a competitor of INVT or a company in competition with INVT acquires or is expected to acquire, directly or indirectly, an interest in Distributor;
 - (c) Distributor has violated any applicable laws and regulations governing its business activities in the Territory.
- 11.4 Effects of Termination. Upon the termination of this Agreement, Distributor shall:
- (a) forthwith pay all sums payable by it to INVT under this Agreement, whether sum is due or not;
 - (b) cease to represent in any way that is an "Authorized Distributor" or "Authorized Dealer" for the Products in the Territory and shall not make any further use of the Trademark.
 - (c) promptly return to INVT all Confidential Information and documents relating to the Products supplied by INVT to Distributor;
 - (d) immediately cease to use in any manner whatsoever the name "INVT" and the trademark INVT.
- 11.5 Outstanding Purchase Order. Upon termination or expiration of this Agreement, any outstanding Purchase Order ready to be shipped may be delivered at INVT's discretion and shall be paid by Distributor.
- 11.6 No Compensation. Distributor shall not be entitled to any compensation whatsoever as a result of INVT's termination of this Agreement in accordance with this Section 11.
- 11.7 Survival after Termination. The provisions of Sections 7.1 (Ownership of Intellectual Property Rights), 7.3 (Distributor's Undertakings), 8 (Confidentiality) and 11.4 (Effects of Termination) hereof shall survive the termination of this Agreement.
12. MISCELLANEOUS
- 12.1 No Partnership. Nothing in this Agreement shall create, or be deemed to create, a partnership or the relationship of principal and agent or employer and employee between the parties.
- 12.2 No Assignment. Distributor may not assign this Agreement or transfer or delegate any of its rights and obligations hereunder except with the prior written consent of INVT, which consent INVT shall have no obligation to grant.

12.8 Dispute Resolution. In the event of any dispute, controversy or claim arising out of or relating to this Agreement, the parties shall first try to settle such dispute, controversy or claim in good faith through friendly consultation. Failing such settlement, either party may submit the dispute, controversy or claim for arbitration to South China International Economic and Trade Arbitration Commission (SCIA) in Shenzhen and the Rules of the SCIA shall apply.


IN WITNESS THEREOF, The parties hereto have caused this Agreement signed by their authorized representatives the day and year first page above written, with each party retaining one fully original.

SIGNED by Mr. Wang Jian
Title: G.M of Overseas BU.



for and on behalf of
Shenzhen INVT Electric Co., Ltd.

SIGNED by Mr. Hartomuljo S
Title: Director


for and on behalf of
PT FOKUS TEKNINDO INDONESIA